

FIDANTE PARTNERS HIRES ACCOMPLISHED ASSET MANAGEMENT EXPERT - NEW HEAD FOR EUROPE AND NORTH AMERICA

London, 01 April 2019 – Fidante Partners, the international investment management business, announces the appointment of PeterPaul Pardi as Head of Fidante Partners EMEA and North America.

With nearly 30 years' experience in the financial services industry, PeterPaul is a highly regarded leader of asset management businesses with a particular interest in alternatives and a deep understanding of multi-boutique business models. Most recently acting in a strategic advisory capacity for a family office, PeterPaul was for four years Global Head of Distribution at BNY Mellon. He previously worked for a global private equity firm, Arcapita, where he was Global Head Institutional Fund Distribution. Prior to this, PeterPaul held senior executive positions at PIMCO, Lehman Brothers Investment Management and Barclays Global Investors. His early career was spent in acquisition finance.

PeterPaul will be responsible for growing Fidante's business in Europe and North America by partnering with boutique asset management firms. Fidante's approach involves forming long-term strategic alliances with talented asset management teams and offering expertise in driving business growth whilst enabling the asset managers to focus on managing investment portfolios. Fidante also works with asset management firms to raise capital in listed, closed-end format through Fidante Capital. PeterPaul is based in the London office and replaces Cathy Hales who left London in late November to return to Australia. He will report to Ian Saines, Chief Executive Funds Management at Challenger Limited. Challenger is an ASX-listed investment firm which owns Fidante Partners.

Ian Saines, Challenger's Chief Executive, Funds Management, said: "We are pleased to have attracted someone of PeterPaul's calibre and experience to lead the business in EMEA and North America. He has an impressive track record in investment management with proven strategic business development skills and has worked extensively with institutional, sovereign wealth and retail clients globally. His experience at BNY Mellon means that he is extremely well versed in the multi-boutique model that forms the core of the Fidante Partners business.

"PeterPaul is joining Fidante Partners at an important point in our company's development and will enable us to meet the broad needs of our boutique partners and their clients. This notable appointment reflects the importance of our European and North American business and our commitment to growing Fidante Partners globally."

MEDIA RELEASE

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PeterPaul Pardi added: "Fidante Partners is an exciting and client-focused organisation. I am pleased to be joining the business to help contribute to the next phase of growth. The Group's orientation toward highly active and alternative asset strategies makes it well positioned to benefit from increasing investor demand. I look forward to working closely with our clients and the wider Fidante team."

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ABOUT FIDANTE

Fidante Partners is an international asset management business that partners with talented investment teams to deliver accelerated business growth. As a multi-boutique investment firm Fidante builds successful alliances with traditional and alternative investment managers. Their model frees investment decision-makers to focus on what they do best: manage client portfolios.

Fidante Capital (a division of Fidante Partners) supports the structuring, IPO and ongoing development of closed-end investment companies providing investors with access to alternative investment strategies in a listed fund structure. Fidante Capital offers a comprehensive range of services including corporate advisory and broking, research, distribution and market making.

Fidante has offices in Sydney, London and Stockholm, and is fully owned by Challenger Limited, an ASX-listed investment management firm and regulated life insurer with AUD 78bn¹ in AUM.

¹As at 31 December 2018.

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